



<b>Project Name:</b> IFI Bootcamp – Saskatchewan 2006		<b>Countries:</b> Canada
<b>Project Location Within Country:</b> Regina, SK		<b>Professional Staff Provided:</b> <b>No. of Staff:</b> 1 <b>No. of Person Months:</b>
<b>Name of Client:</b> Saskatchewan Trade and Export Partnership (STEP) Western Economic Diversification Canada International Trade Canada Government of Alberta Government of Manitoba Private Sector Liaison Office (PSLO) Network of Canada Fraser Milner Casgrain		
<b>Start Date:</b> June 2006	<b>Completion Date:</b> June 2006	
<b>Name of Associated Firm(s), if any:</b>		<b>No. of Person-Months of professional staff provided by Associated Firm(s):</b>
<b>Name of Senior Staff:</b> Hussein Amery, IDEA Results Based Management (RBM) Specialist		
<b>Detailed Narrative Description of Project:</b>  The IFI Bootcamp is a Western Canada based initiative that is designed to give Canadian firms the edge when bidding on IFI financed procurement. In an effort to build on the success of the first IFI Bootcamp, this second of four Bootcamps will bring together, over 4 days, forty of Canada's leaders in international development to continue to build on the strengths and strategies that each of has to share with partners around the world.  Integrated Development Enterprise Associates (IDEA) will provide a RBM specialist who will moderate an intensive and informative session on team work in relation to IFI partnering. In addition, the Specialist will lead sessions as the keynote speaker in a Results Based Management seminar, in an effort to educate and inform the Workshop participants in RBM practices and procedures, as well as a session on consortium building. The Specialist will also be on hand as a resource person for the Bootcamp attendees.		
<b>Description of Services Provided:</b>  IDEA provided a Results Based Management Specialist who moderated an IFI Bootcamp session on the importance of team work in IFI partnering. This session featured keynote speakers Carolyn MacKenzie of CPCS Transcom Limited, David Brown of SNC Lavalin International Incorporated and Dave Gower of Sasktel International who each discussed the success their respective firms have experienced with IFI's and described the strategies they employed to advance the market.  IDEA's principle contribution to the Bootcamp, however were the two highly informative Workshop sessions where the IDEA Specialist was featured as the keynote speaker. The initial session involved the needs and strategies involved in Consortium Building in the field of International Development relative to the IFI's. The second session, relying on IDEA's success as a global leader in RBM, assisted the attendees in advancing and applying their knowledge of Results Based Management required for managing a project by results, monitoring activities,		

concepts of evaluation and effective reporting of results.

Throughout the four day Workshop the Specialist was made available to all participants as a valuable resource person. Conducting one-on-one meetings and consultations enhanced the Workshop experience for all participants, leaving them with a solid grasp of the ideas and concepts that were imparted to them from the multiple sessions that were available.

**Firm:** Integrated Development Enterprise Associates (IDEA)