



IFI Bootcamp Winnipeg 2008, being held in Winnipeg September 2 – 5, 2008, will provide participants with a further insight into working with and for the International Financial Institutions (IFI).

This workshop delivers 3 days of direct and practical information on:

- ⊙ Subcontracting to private sector contractors – who's bidding and working on projects with the International Financial Institutions?
- ⊙ Opportunity identification – how do you find the lead contractors? What sites to monitor? Who should you be marketing your firm to?
- ⊙ Consortium building – finding the right partners and not getting lost in the shuffle.

Experts from IFI's and private sector will be on hand to provide practical advice that will help you achieve results. Invited Speakers include:

- ⊙ Representatives from the World Bank, African Development Bank, Inter-American Development Bank, and the Asian Development Bank;
- ⊙ Canadian International Development Agency;
- ⊙ DFAIT;
- ⊙ Hussein Amery, Integrated Development Enterprise Associates (IDEA); and
- ⊙ Wardrop

This intensive workshop is designed for companies already interested in subcontracting and consortia building on internationally funded projects and programs.

The location, Fairmont Winnipeg Hotel, is Winnipeg's premier hotel. Located at the corner of Portage and Main in the heart of vibrant downtown Winnipeg – The Fairmont Winnipeg extends the naturally warm reception of the Prairies.

Space is limited to 25 seats

This is to ensure that participants get the maximum value from the workshop and one-on-one sessions, so act now to secure your place in the workshop.

For up to date information on the program and registration information, please visit our website at http://www.gov.mb.ca/trade/pslo/events/ifibootcamp_2008.html

Note: the IFI Bootcamp Steering Committee reserves the right to cancel the conference, as it deems necessary and will, in such an event, make a full refund of any registration fee, but will not be responsible for airfare, hotel or other costs incurred by the registrants. No liability is assumed by the IFI Bootcamp Steering Committee for changes in program, date, content, speakers or venue. Because of federal funding, Western Economic Diversification (WD) reserves the right to contact participants for follow-up/feedback.





IFI BOOTCAMP AGENDA AT A GLANCE

	Tuesday, September 2	Wednesday, September 3	Thursday, September 4	Friday, September 5
7:00 a.m.		BREAKFAST & REGISTRATION	BREAKFAST	
8:00 a.m.		Opening Remarks and Climate change <i>Speaker to be advised</i>	Asian Development Bank: Opportunities for Canadian Companies*	BREAKFAST
9:00 a.m.	IDEA – How to Bid: Tricks, Rules & Trends <i>Hussein Amery</i>			
10:00 a.m.	BREAK			BREAK
10:30 a.m.		Separate but equal: New ways of development assistance and using the Trade Commissioner Service <i>Leigh Wolfram</i> DFAIT#	African Development Bank: Opportunities for Canadian Companies* <i>Ahmed Benbarka</i>	IDEA – How to Bid: Tricks, Rules & Trends (cont) <i>Hussein Amery</i>
12:00 p.m.		LUNCH Culture, Contracts and Cash African Development Bank and World Bank	LUNCH Culture, Contacts and Cash ADB and IDB	LUNCH Summary of Bootcamp 2008
1:00 p.m.		InterAmerican Development Bank – Education in Central and South America <i>Jaime Vargas#</i>	How we did it: success stories from local companies	
2:00 p.m.	IFI Bootcamp 2008 Registration Fairmont Winnipeg			
3:00 p.m.		BREAK	BREAK	PROGRAM ENDS
4:00 p.m.	Procurement Refresher (optional session)	Indigenous Peoples <i>Navin K. Rai</i> World Bank	IDEA – an important key: local partners Hussein Amery	
5:00 p.m.	Welcoming Reception Tavern in the Park <i>Sponsored by</i> Manitoba Hydro International			
6:00 p.m.				
7:00 p.m.		Networking Dinner The Old Spaghetti Factory at The Forks TBC	Bootcamp Dinner McPhillips Street Station Casino	

*general topics – specific topics will be included once available
speaker invited and agreed but to be confirmed